							and of the same					
		V-TD/M-n-V	5	SW PRIOR	<u> </u>	Balance Of	Year					Future Year
	Franchise	Franchise	Franchise	Franchise	Franchise	Thru 12/31	Weighted	2002 Futi	2002 Full	B/W 2002 Full	Future Year	
PRODUCT	Revenue	Revenue	Revenue	Revenue	Revenue	Pipeline	Pipeline	Year Forecast	Year Plan	Year Plan	Pipeline(3)	Weighted(3
M&A	7.291	27,022	22,055	4,967		65,097	9,104	36,125	49,000	(12,875)		
Other Advisory	•	•	•	_	,	1,061		•				
Total Advisory Products	7,291	27,022	22,055	4,967		68,188	8,104	36,126	49,000	(12,875)		
ECM	20,358	29,901	26,862	3,039		19,614	3,110	33,011	49,000	(15,989)		
Restricted Securities/PPE	•	£	18	(18)			•	(£)		(3)		,
Total Equity	20,368	29,900	26,880	3,020		19,614	3,110	33,010	49,000	(15,990)	,	•
H > Boods	818	11,120	5 648	5 472		3.182	796	11,916	14.000	(2.084)	•	•
Bonds	•	1,268		1 288		. •	•	1,268	14,000	(12,732)		
Leveraged Loans	292	8,158	885	7.274	,	46,985	24,858	32,815	14,000	18,815	•	
Project Finance Advisory	•	٠	•	•	•	•		•		-	٠	,
Total Debt	606	20,547	6,533	14,014	,	50,167	25,452	45,999	42,000	3,999	•	•
NIM(2)		,	•	,	•	•	٠				·	,
Other	(111)	(280)	•	(989)	٠		,	(065)		(590)	,	,
Total CF Revenue	76 A47	72.070	007 22	777 74		436 020	202 606	144 544	200	INE ARE		

Page 1 of 17

Total Leveraged Loans

292

Loews Cineplex Entertainment - exit financing (10,02) (D016576) Yell - US\$40mm financing for acqn of Mcleod Publishing (D020465)

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FRANCHISE - REVENUE BY DEA		
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	Franchise Revenue May	Franchise Revenue YTD(May)	Franchise Revenue Jun	Other Coverage Groups
	506	20.547		ı
Cumulus Media - secondary offering (20.02) (D022918)	4.823	4,823		None
Oinitial River - block trade (40 01) (D016304)	1	85	,	None
Emmis Communications - Block Trade (20 02) (D021959)	1	1,969	•	None
Entercom Communications - secondary offering (10 02) (0020128)	961	4,553	•	None
Solutions - convertible offering (20 02) (D020657)	4,732	4 732	٠	None
Johnston Press - rights issue for acon of RIM (0022644)	1,623	1,623	,	ž
LIN Television - (PO (D020127)	9,141	9,141	,	NA FIN SPO
MediaNation - HK\$445.6mn IPO on GEM - Prol Bus / Bus (Asia ECM) (D000494)	(1,081)	(2,316)	,	ASIA NRG, ASIA SPON, CHINA, NA FIN SPO
Publicis Groupe SA - convertible band Q1 2002(King / King * (D016091)	•	3,638		FRANCE
Radio One - Secondary Offering (20,02) (D021881)		745	•	None
SONICINIE debt brivate placement (20 02) (D021165)	160	160		NA P PLMT
XM Satellite Radio - secondary offering (2Q 02) (D022418)	٠	748		NA FIN SPO
	20,358	29,901	1	
Beam Broadcasting-Warrant Income Realized/Unrealized (M1590)		(0)	,	None
Beam mtm (M1574)		£	ı	None
	•	(1)	•	ì
	20,358	29,900	•	1
Comcast Cable - Strategic Lending Contract (M2222)	(49)	(261)	-	None
Infinity Broadcasting - Strategic Lending Contract (M2221)	(62)	(329)	•	\$ COZ
	(111)	(280)		!
	(444)	(600)		ļ
		neel		1
	28.447	78.879		ļ

FAIGGE	0.60.1	21 = 40 00 00 00 00 00 00 00 00 00 00 00 00	<u> </u>	3	9	Š	Future Mooths(1)	Franchise Revenue Total	Prebability Weighted Pipeline
בסססצי	CERT		2	į	20	deb	fa bellerie	5	a di nami i
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	75				,	1,061	1,061	98
M&A	Acrie Communications - general advisory (D006356)	52	•	1		•	1,326	1,326	331
M&A	BMG Storage Media - Project Brockbuster / Blockbyster- (D012541)	a				3,182	٥	3,182	•
M&A	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	0	٠			16,500	0	16,500	
M&A	Boosey & Hawkes - divestiture advisory/defence & ratinancing (D015359)	Ç	2,000	,		•	0	2,000	
MeA	BusinessWire - peneral advisory (D005885)	55	. 1		•	•	5,728	5,728	1,432
MAA	Deutsche Telekom . Sele Artions for 18% stake in SES (D011449)	-	٠	,		8.000		9009	•
MARA	Fichoster - Bood advisory and financial (DM - HT / DD14601)	. G	•	•			7 425	7.425	3.712
O NE	Colored - Mainstone (Rocies) (Found (Monte Colored Col	, K	750				-	750	188
V 074	Takingdet - Verotandes (Todaes) / Todaes (Editorials) (Editorial)	3 °	3	•	•		, &	9000	3
MON.	Lagarders * project Lany/Emma (Eagle) / Eagle* (Loudates)	> ह	1		,	, g	3	30,5	9
- CONT.	Wiej DSUIT - Geriferal Advisory (2002) ( Fore) i Fore (20022203)	3 5	ì	•	•	2 5	> 0		
Mea	Tripsace Holdings - general sovietry (2001) (2010)	2 2	•		•	7	3	20.00	000
MAA		8 8				•	7.7	7,7	200
Make	IM Brazil - Project Engl/Prese Z (sale) / Enel - Z. (LVZ4385)	Q 1	•		•		3 8	5 6	30
A 44	V Globo - Project Waves - Waves (DU13628)	σ.		•		,	9 6	200	3
MEA	Laylor Netson Sorres • potential aquisition of Ubserver AB / Mondoe (UDC/2405)		2.50	·	,	. 00	2001	2000	1000
M&A			74,760	,	•	000'87	34,007	/60'CD	, i
Real Estate Advisory	Davie & Padnare - Transmission Tower is Brooklyn (D020807)	•		•	•		1.061	1 061	
Colors of the Colors		,					1 00 1	****	
Keal Estate Advisory			•				199,	1,001	,
Advisory Products			2,760	٠		29,660	33,748	66,158	9,104
HY Bonds	Data Trensmission Network - bankbond financing (3Q 02) (D022612)	£2		3,182			0	3,182	796
HY Bonds				3,182			0	3,182	786
anen i haneraya i	Affance imposing the . GRM! Retainer (D020818)	G	2.121	•			p	2.121	•
SCHOOL DECEMBER	Company, and financial for ATAT Broadbard (D020819)	· <b>S</b>	1 909				a	1,909	955
i eversoed loans	FMAP - GRP 550 mill bank refinancing (Sextember 2001) (D013787)	25	430				0	85	323
i everaned Loans	Echoster, acco advisor, and financing (GM - HF) (D014601)	S		,	e	,	36,599	36,699	18,350
- Oronand Contract	contaction Described and Mahitimes of Control (Control)	5	2 643	,	,		c	2.643	2.643
energy programmy	Stocklark Proedcastra - referencing (DO21802)	32	3.582	•	•		0	3,182	2,387
Leveraged Loans			10,288				36,699	46,985	24,656
Debt Products			10,286	3,182		,	36,699	60,167	25,452
, i	A DAY MILLIAM RALES OF THE MAN AND MAN	9	1 607	,	•	•	c	1 697	848
	DESCRIPTION - 10 (2) (2) (2) (2) (2) (3) (4) (4) (5) (5) (5) (5) (5) (5) (5) (5) (5) (5	3 <	202	,				1 803	
Equity 60 site		> 5	200.	•	. •		s 303	5003	
tion in the contract of the co	Catada producting and (DOZSOO)	<b>,</b>		, ,			1 500	1.500	. 1
ון ליבור (אַ וון ליבור (אַ	Legalidale : (Collegalidal of Migratica & Collegalida (Collegalida) (Collegalida)	, K	940			,	_	849	838
מינים ו		į	90					1 982	•
Caparity	CONTRIBUTE - DECIMARY FOR PROCESSINGS (ALM AC) (DAC)	2 6	70.0	. ,			6.500	6 500	1.625
Equity			6.314				13,303	19,614	3,110
Equity Products			6,311	•			13,303	19,614	3,110
(Product			19,347	3,182		29,660	83,751	135.939	37.666

BANKER Anting, Jeffrey	DEAL Aurora Communications - general advisory (D012858) Citade Breadcasting - IPO (D022010) Citade Breadcasting - IPO (D022010) Comulus Media - secondary offering (20 02) (D022910) Echostar - General Advisory (Viveral) (D018841) Echostar - And referend (Hughas Electronias) (D0167621) Echostar - And advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D014801) Echostar - acom advisory dollar (GM - HE) (D014801) Echostar - acom advisory and financing (GM - HE) (D015859) Hydrasch Pankmalar - Project Perican/Interin financing (GM - HE) (D015859) Radio One - Secondary Offering (AD 02) (D012891) Sindair Broadcasting - HK Offering (AD 03) (D015285) Sindair Broadcasting - HK Offering (AD 01) (D015236) Sindair Broadcasting - HK Offering (AD 01) (D015236)	PRODUCT Divestiture Advisory Equity-Bool Equity-Bool Equity-Bool Equity-Bool Equity-Bool Borde-Corporate High Yield Acquisition Advisory Acquisition Advisory Acquisition Advisory Borde-Corporate High Yield Bords-Corporate High Yield Equity-Bool E	FR NA	MAY PRANCHISE VALUE 4,823 4,823 616 616	YTD MAY FRANCHISE 1,032 4,323 8,886 300 1,988 1,988 1,988 1,988 1,988 1,988 1,988 1,988 1,017 4,653 5,480 745 1,206	PRANCHISE VALUE	2002 FRANCHISE PIPELINE 5,303 7,425 36,696	PRANCHISE FUTURE PRPELINE	
Ausin, Geoffrey	APAXVHICKS Muse . IPO of Yeti pic (D020545) Gazprom - saie of Gazprom Media to Sputnik Group (Astra / (D013840)) Johnston Press - Apart advisory for RIM / Padelac, (D014213) Johnston Press - #860mm debt financing for RIM (D025444) Johnston Press - #860mm debt financing for RIM acquisition / Jupiter - (D014834) Lagardere - mortaston of startes & conventible bond offering (D015805) Lagardere - Implect Larry/Emma (Eagle) / Eagle - (D005469) Yeli - US\$40mm financing for acqn of Mcleod Publishing (D020465)	Equily-IPO Valuation Acquilation Advisory Acquily-Rights Servior Bank Debt Block Tade Acquisition Advisory Servior Bank Debt	50% N/A N/A 100% 0%% N/A	2,188 1,623 - - - 292	2,367 2,188 1,623 1,623		1,897 2,643 1,500 10,000		
Carey, Charles	Aurora Communications - general advisory (D012858) Blackboard - IPO (10 02) (D014712) Claded Broadcasting - IPO (0023066) Claded Broadcasting - IPO (0023066) Cumulus Media - secondary offening (20 02) (D022088) Entercon Communications - Secondary offening (10 02) (D020088) Entercon Communications - Secondary offening (10 02) (D020128) Leap Ce Enterprises - IPO financial (20 02) (D015099) MediaNation - HK\$445, Brn IPO on GEM - Proj Bus (Asia ECM) (D000494) NextMedia Group - HY offering (20 01) (D01323) Slandair Broadcasting - HY Offering (40 02) (D021881) Sindair Broadcasting - HY Offering (40 02) (D018236) Sindair Broadcasting - HY Offering (40 02) (D01370)	Divestiture Advisory Equity-IPO Equity-IPO Equity-Secondary Bonds-Corporate High Yield Equity-Secondary Equity-IPO Equity-IPO Equity-IPO Equity-IPO Bonds-Corporate High Yield Bonds-Corporate High Yield Bonds-Corporate High Yield Sentor Bank Debt	N N N N N N N N N N N N N N N N N N N	4,823 +4,823 +1,061)	1,002 4,823 4,653 4,553 (2,318) 745 (1,208 528		5.303 6.303 8.49 7		
Graves, Danlel B.	Adelptia Communications - HY Offering (20 01) (D013209) Althritton Communicatione - General Advisory (News Ch 8) (D020686) Landmark Communications - general advisory(Relatiner 2001-02) (D014724) XM Satellite Radio - secondary offering (30 02) (D022419)	Bonds-Corporate High Yield Falmese Ophilon Other M&A Advisory Equity-Secondary	N/A N/A N/A N/A	67 .	68 111 139 748		4 1 × 1		
Lovegrova, Stephen	APAX/Hicks Muse - IPO of Yell pic (D020545) Benelsmann - Project Rock / Rock (D014519) Benelsmann - project Rock / Rock (D014519) Beness Hawikes - Lowestlure advisory/defence & refinancing (D015359) Boossy & Hawikes - Uwestlure advisory/defence & refinancing (D015359) Deutsche Telekom - Sale options for 15% stake in SES (D011449) Impress/Colina -pot merger of Impress w/ Investec (ice Cube) / Ice cub (D015714) Lagardere - project (Larry/Emma (Eagle) / Eagle-(D005469)	Equity-IPO Acquisition Advisory Acquisition Advisory Divestiture Advisory Divestiture Advisory Merger Advisory Acquisition Advisory	50% N/A 0% 0% 0% 0% 0%		2,010	. , , .	1,697 16,500 2,000 6,000 10,000		
Lovell, Nicholas Macinnes, Bruce	Impresse/Cofine pot marger of Impress w/ Investec (los Cube) / Ice cub (D015714) Publicis Groupe SA - convertible bond G1 2002(King) / King * (D018091) Bentelemann - Project Rock / Rock. (D014619)	Merger Advisory Equity-Convertible Bonds Acquiellion Advisory	A A A		76 3,638 2,010				
	Benelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	Acquisition Advisory	%	,			16,500		

			u.	FRANCHISE	FRANCHISE	FRANCHISE	FRANCHISE	PUTURE	
BANKER	DEAL Finitivest - valuations (Focus) / Focus (ex-Slimfast) (D016069)	PRODUCT Faimess Opinion	PROB 25%	VALUE	VALUE	VALUE	PIPELINE 750	PIPELINE	
		/aiuation	ď		2,367			,	
_ '	a (Pjt Concordia) / Concord (D014992)	Merger Advisory	۲×		626				
•	Taylor Netson Spires - potemial aquisition of Coserver Att (Mondoit (U002403)  Texas Pacific Group - IPO (Hunter) / Hunter (D022792)	Other MicA Advisory Equity-IPO	25% 25%				6,500		
		; ;	į				į		
Morris, J.L. Malcoim	Alliance (maging ind - GRAM) Retainer (CO20818) Dodg & Dodgood Transmitterion Transmit Stockim (10000013)	Septor Bank Debt	<b>2</b>			•	2,121		
	Polices 1 (DO+5959)	Note: Decide Adelandy Roose, Composes High Vield	8 A	. 818	5.480		<u>.</u>		
		September Bank Debt	Ž	·	5.938	•			
-	0010190	Divestiture Advisory	% DC		} ,	•	3,182		
***		Fairness Opinion	٧	533	533	·		•	
•	TIM Brazil - Project Elfel/Phase 1 (strategic alliance) / Elfel - 1. (D014121)	Divestiture Advisory	Ϋ́		1,578	,	•		
		Divestiture Advisory	25%	,	•	•	1,061		
-	TV Globe - Project Waves / Waves (D013628)	Divestiture Advisory	75%			,	80		
-	_	Divestiture Advisory	Ϋ́Z		88	ı	•		
Paul Gregory R	AMC Entertainment - acci financing for General Cinema (D013398)	Bonds-Comorate High Yield	ď.		462		,		
		Divestiture Advisory	25%		! .	•	1.326		
-	Q 02) (D022612)	Bonds-Corporate High Yield	25%	,	•	á	3,182		
		Bonds-Corporate High Yield	ΑŻ		1,505				
		Equity-IPO	۷ Z	9,141	9,141			•	
	(D016576)	Senior Bank Debt	ď/Z		1,930	,		ı	
	Young Broadcasting - HY Offering (40 01) (D014961)	Bonds-Corporate High Yield	∢ Ž		4		•	,	
Silver, Ellen L.		Bonds-Corporate High Yield	25%	,	,	•	3,182	,	
	Loews Cinediax Enertainment - exit financing (10 02) (0016576)	Senior Bank Debt	Ž		1,930	ı	! ,	•	
		Bonds-Corporate High Yield	ďŽ	,	4	•	ı	•	
			4		ć				
TUDU-HOUSIEN, CHUSTEN	Deficient and a minimal point (Deficient of the Control of the Con	Acquisition Advisory	₹ ¥		7,010	• •	. 81	. ,	
		Acquisition Advisory Divertiting Advisory	8 8			. 1	000		
		Service Bank Debt	75%			•	430	,	
	_	Fairness Opinion	25%	,		•	750	,	
C CAPE	ATRI Broadhand - nanaral advisory (Project Tolet & Short) (Tolet & Sh (Dorose)	Okosalitra Advisory	78%		•	•	1 061	*	
		Divestiture Advisory	Ž	2.663	2.663				
		Acquisition Advisory	%	,	•	·	3,182		
		Divestiture Advisory	25%			•	5,728	•	
	d (D020813)	Senior Bank Debt	20%	•		1	1,909		
		Equity-Secondary	<u>لا</u>		82				
	(D016262)	Acquisition Advisory	ď,	244	244	r			
	1407)	Acquisition Advisory	√X	1,598	3,408	•	1		
Yung Sun J.	Compast - acc financing for AT&T Broadband (D020813)	Senior Bank Debt	50%				1,909		
3	357)	Fourty-Convertible Bonds	ď.	4.732	4.732			,	
		Divestiture Advisory	25%	! .		•	786	•	
	(0021166)	Equity-PiPE	%	1	,	•	1,982	٠	
	_	Equity-P!PE	¥/Z	160	160				
	Scientific Atlanta -acquistion of Barconet-Project Basebail / Basebal (0013401) Ac	Acquisition Advisory	X/X	,	1,521		•		

	May	YTD(May)	Prior YTD	BW PRIOR	unr	Balance Of	Bal Of Cur Year Probability					Future Year
PRODUCT	Franchise	Franchise	Franchise Revenue	Franchise Revenue	Franchise Revenue	Thru 12/31 Pipeline		2002 Full Year Forecast	2002 Full Year Plan	BJW 2002 Full Year Plan	Future Year Pipeline(3)	Probability Weighted(3)
M&A Other Advisory	5,104	19,857	10,185	9,673		25,960	8,916	28,774	25,650	3,124	·	
Total Advisory Products	5,104	19,857	10,185	9,673	. .	27 021	8,916	28,774	26,650	3,124	,	
ECM Restricted Securities/PPE	18,735	24,640	12,780	11,860		9,917	636	25,278	25,650	(374)	,	ŧ
Total Equity	18,736	24,639	12,797	11,842		9,917	636	25,275	25,650	(375)		
HY Bonds	616	11,120	5,648	5,472		3,162	796	11,918	7.330	4.386	,	,
Bonds IG	•	1,268	•	1,268	•		,	1,268	7,330	(6,062)	•	•
Leveraged Loans Project Finance Advisory		7,866	885	6,961	•	43,912	21,691	29,557	7,330	22,227		
Total Debt	616	20,255	6,533	13,722		47 094	22,486	42,741	21,990	20,751	,	
NIM(2)	,		,					•		•		
Other	(11)	(280)	•	(590)		•	,	(280)		(290)	•	•
Total CF Revenue	24,344	64,161	29,514	34,647		84,032	32,039	96.200	73.290	22 010		

		Franchise	Franchise	Franchise	Other Coverses Geome
PRODUCT	DEAL	May	YTD(May)	Jun	rdro o ser
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328) Albritton Communications - General Advisory (News Ch 8) (D020686)	2,663	2,663	) *	EUR TELE, NA TELE NA Lev Fin
	Gardar - General Advisory (Vivendi) (D016541)		8,686		None
	Echostar - acon advisory and financing (GM - HE) (D014601) Landmark Communications - ceneral advisors/Retainer 2001.02) (D014724)	. 2	(145)		NA FIN SPO
	Liberty Media - Acqn opportunities in Europe (D016262)	244	- 2 4		EUR SPON, EUR TELE
	Scientific Atlanta -acquisition of Barconet-Project Baseball / Basebal (D013401)		1,521		EUR TECH
	Specuasile notangs - namess Opinion (SBC) (Duzz/UZ) TIM Brazil - Project Effet/Phase 1 (strategic alliance) / Effet - 1 (D014121)	533	533 1.578		NA FIN SFO FUR TELF ITALY JA
	TMP Worldwide - Project University / University 1 (D013407)	1,598	3,408		None
	I V Globo - Project yyaves / waves (DU13528)	,	3) 20		<b>≤</b>
Total M&A		5,104	19,857		
Total Advisory Products		5,104	19,857		
	AMC Entertainment - acq financing for General Cinema (D013398)	•	462		NA FIN SPO
	Adelphia Communications - HY Offering (2Q 01) (D013200)		88		NATELE
	Echostar - HY offering (Hughes Electronics) (U016/27)		389		NA SPON
	Entercom Communications - H1 offering (1Q 02) (DUZU688)		/ (0,1	•	ecoz.
	Calaky Latin Attenda - III bolyd Otterligg ( F.C. OT) (DOCKOS) Hyddae/DanAmSaf - Dockart Delices/interim financing 4000 / Delices 4 /0045050)	. 84	000,1	i ,	
	NextMedia Group - HY offering (20.01) (D013233)	2 '	(98)		
	Sinclair Broadcasting - HY Offering (4Q 01) (D016235)	•	1,206		Scool
	Sinclair Broadcasting - HY offering (1Q 02) (D021370)	٠	528		None
	Young Broadcasting - HY Offering (4Q 01) (D014961)	•	544	•	None
Total HY Bonds		616	11,120	-	Ē
	AOL Time Wamer inc IG Bond. (M3404)		141	1	None
	Scholastic Corp - (G offering (1Q 02) (D020146)	•	133	•	None
	Vyait Disney - IG Bond (Nistak)	1	<b>9</b>	ı	0.000 V.000
Total Bonds 1G		,	1,268	,	
	Hughes/PanAmSat - Project Pelican/Interim financing 1Q02 / Pelican 1 (D015959)		5,936		NA FIN SPO, NA Lev Fin
	Loews Cineplex Entertainment - exit financing (1Q 02) (D015575)	•	1,930	,	NA FIN SPO, NA Lev Fin
Total Leveraged Loans	51		7,866		ı
Total Debt Products		616	20,255	•	, ,
	Cumulus Media - secondary offering (2Q 02) (D022916)	4,823	4,823		None
	Ligital River - block trade (40, 01) (D016304)		582		None

		L			
		Franchise	Franchise	Franchise	
		Revenue	Revenue	Revenue	Other Coverage Groups
PRODUCT	DEAL	May	YTD(May)	Laca	
	Firmis Communications - Block Trade (20,02) (D021959)		1,969		None
	Entercom Communications - secondary offering (10 02) (D020128)	961	4,553	•	None
	Ikon Office Solutions - convertible offering (20 02) (D020657)	4,732	4,732		None
•	IN Television (DO) (DO)	9,141	9,141		NA FIN SPO
	Medianation - HKS445 6mn (PO on GEM - Prol Bus / Bus (Asia ECM) (D000494)	(1,081)	(2,316)		ASIA NRG, ASIA SPON, CHINA, NA FIN SPO
	Radio One - Secondary Offering (20 02) (002/1881)		745	•	None
	SONICOlus - debt private placement (20 02) (D021165)	91	160	,	NA P PLMT
	XM Satellite Radio - secondary offering (2Q 02) (D022418)	,	748	•	NA FIN SPO
1		18 735	24 640		
total Equity		3	20,00		
	iBeam Broadcasting-Warrant Income Realized/Unrealized (M1590)		<b>©</b>	•	None
	iBeam mtm (M1574)		Ê	r	None
			Î		
Total Private Placement-Equity	nent-Equity	-	(1)		
Total Equity Products	118	18,735	24,639		
	Comcast Cable - Strategic Lending Contract (M2222)	(48)	(261)	•	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	(62)	(329)		None
Total Loans 1G		(111)	(690)	,	1.4
Total Other Financing Products	ing Products	(111)	(290)	٠	
					ı
Total Product		24,344	64,161		

								Franchise	Probability
PRODUCT	DEAL	PROBABILITY	Jun	ļnſ	Aug	Sep	Months (1)	Revenue	Weighted
M&A	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010928)					•	1.061	1.061	296
M&A	Acme Communications - general advisory (D006356)			•	ı		1.326	1,326	331
M&A	BMG Storage Media - Project Blockbuster / Blockbuster (D012541)	0			•	3,182	۵	3,162	
M&A	EusinessWire - general advisory (D005685)	\$2					5,728	5,728	1,432
M&A	Echostar - acqn advisory and financing (GM · HE) (D014601)	SS			•		7,425	7,425	3,712
M&A	Microsoff - General Advisory (2002) ( Fore) / Fore (D022289)	25		•	•	796	o	796	189
M&A	Finnacle Holdings - general advisory (2001) (D010190)	20	,	•	•	3,182	o	3,182	1,591
M&A	≆and McNatty & Co - general advisory (D012298)	26		•		•	2,121	2,121	530
M&A	TiM Brazil - Project Eifel/Phase 2 (sale) / Eifel - 2. (D024386)	25	•		•	•	1,081	1,061	265
M&A	TV Globo - Project Waves / Waves (D013628)	75	,			,	80	80	90
M&A					•	7,160	18,800	25,960	8,916
Real Estate Advisory	Davis & Partners - Transmission Tower in Brooklyn (D020807)	•				· . •	1,061	1.061	
Real Estate Advisory							1,081	1,061	
Advisory Products						7,160	19,861	27,021	8,916
HY Bonds	Data Transmission Network - bank/bond financing (3Q 02) (D022612)	25		3,182			a	3.182	796
HY Bonds				3,182			0	3,182	796
Leveraged Loans	Allance (maging loc - GRMI Retainer (Doznata)	c	5 151				c	,,	
Leveraged Loans	Comcast - acq financing for AT&T Broadband (D020813)	905	1 909				<b>&gt;</b> C	1 200	955
Leveraged Loans	Echostar - acon advisory and financing (GM - HE) (D014601)	2 %	<u>}</u>	. ,			28.80	2008 84	025.01
Leveraged Loans	Sinclair Broadcasting - refinancing (D021892)	75	3,182	, ,	•		90.0	3,182	2.387
Leveraged Loans			7,213			1	36,699	43,912	21,691
Don't Products			7 243	(6)			20.00	7.00	207 00
2000			1,613	2,104			35,588	47,74	72,486
Equity	Biackboard - IPO (1Q 02) (D014712)	0	1,803				0	1,803	•
Ajnb <u>a</u>	Citadel Broadcasting - IPO (D023086)	0		,		•	5,303	5,303	
Equity	Leap Frog Enterprises - (PO financing (D016309)	75	849		٠		0	848	636
Equity	SONICDIVe - debt private placement (2Q 02) (D021185)	0	1,962		•	,	0	1,962	•
Equity			4,614				5,303	9,817	636
4									
Equity Products			4,614				5,303	9,917	636
Drodint			27,000	207.0		1000	, 20		
2000			11,826	3,182	•	04.1	61,864	84,032	32,039

GANKER Aming, Jeffay	DEAL  Aurora Communications - general advisory (D012858) Citadel Broadcasting - 1PO (D023066) Comunications - general advisory (D012858) Citadel Broadcasting - 1PO (D023066) Comunications - Broadcast of directing (2C) 62) (D022816) Echostar - General Advisory (Mvendis) (D016541) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D016818) Echostar - acqua advisory and financing (GM - HE) (D014661) Echostar - acqua advisory and financing (GM - HE) (D0168186) Echostar - acqua advisory and financing (GM - HE) (D0168186)	PRODUCT Divestiture Advisory Equity-TPO Equity-Secondary Onther M&A Advisory Bonds-Corporate High Yield Acquisition Advisory Bridge Loans Block Trade Block Trade Bonds-Corporate High Yield Equity-Recondary Bonds-Corporate High Yield Severature Advisory Bonds-Corporate High Yield Service Bank Debt	PROB VALUE N/A 4,823 N/A 4,823 N/A 5,0% N/A 6,16 N/A 6,16 N/A N/A 6,16 N/A 75% 75% 75% 75%	YTD MAY VALUE 1,032 1,032 4,823 8,888 399 (145) 1,968 1,968 1,969 1,563 5,480 5,480 5,480 5,480 7,515 7,45	JUN FRANCHISE VALJE	2002 FRANCHISE PIPELINE 5,303 7,426 38,699 2,121	FRANCHISE FUTURE PIPELINE
Caray, Charles	Aurora Communications - general advisory (D012868) Blackboard - IPO (10 d2) (0014712) Citade Broadcasting - HO (D02104712) Citade Broadcasting - HO (D02104712) Citade Broadcasting - HO (D02104065) Enfercom Communications - HV offering (10 d2) (002088) Enfercom Communications - Broadcasty offering (10 d2) (0020188) Leap Frog Entendations - Broadcasty offering (10 d2) (0020128) Leap Frog Entendations - HO financing (0016308) NextMedia Group - HY offering (20 d1) (001323) Radio One - Secondary Offering (20 d2) (001323) Sinciar Broadcasting - HY Offering (40 d2) (001335) Sinciar Broadcasting - HY offering (10 d2) (0021370)	Divestilure Advisory Equity-IPO Equity-IPO Equity-IPO Equity-Secondary Bonds-Corporate High Yield Equity-IPO Equity-IPO Bonds-Corporate High Yield Equity-Bocandary Equity-IPO Bonds-Corporate High Yield Equity-Bocandary Equity-IPO Bonds-Corporate High Yield	0%	1,032 4,823 4,823 1,077 4,530 (89) 7,45 1,206 5,28	, . ,	5,363 64.9 3,182	
Graves, Daniel B.	Adelphia Communications - HY Offering (2Q 01) (D013200) Alibritton Communications - General Advisory (Newe Ch 8) (D020686) Landmark Communications - general advisory (Retainer 2001-02) (D014724) XM Satellite Radio - secondary offering (2Q 02) (D022418)	Bonde-Corporate High Yald Fairness Opindon Other M&A Advisory Equity-Secondary	N/A N/A N/A 67	58 111 139 748			, , , , ,
Morris, J. L. Malcoim	Alliance Imaging Inc GRMI Retainer (D020818)  Daviz & Partnars - Transmission Towar in Brooklyn (D020807)  Hughes/ParkmSat - Project Pelican/Intern financing (1002 / Pelican 1 (D015859)  Hughes/ParkmSat - Project Pelican/Intern financing (1002 / Pelican 1 (D015859)  Pinnacia Holdings - general advisory (2001) (D010190)  Spectrasite Holdings - Fatmess Opinion (SBC) (D022702)  TIM Brazz - Project Brieflynase 1 (state) ad illance / Effer 1 (D014121)  TIM Brazz - Project Brieflynase 2 (state) (Effer 2 (C024386)  TV Globo - Project Waves / Waves (D013628)	Serior Bank Debi Real Estate Advisory Bonds-Corporate High Yield Serior Bank Debi Divestiture Advisory Fairness Opinion Divestiture Advisory Divestiture Advisory Divestiture Advisory	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0	5,480 5,936 - 533 1,578		2,121 1,061 1,061 1,061 1,061 1,061	
Paul, Gregory R.	AMC Entertainment - acq financing for General Cinema (D013398)  Acme Communications - general advisory (D006356)  Data Transmission Nerwork - bankbond francing (3D 02) (D022612)  Gatary Latin America - HY bond offering (1C 01) (D002033)  List Television - HO (D020127)  Loews Cineplex Entertainment - exit financing (1C 02) (D016676)  Young Broadcasting - HY Offering (4C 01) (D014981)	Bonds-Corporate High Yield Divestiture Advisory Bonds-Corporate High Yield Bonds-Corporate High Yield Equity-IPO Sentor Bank Debt Bonds-Corporate High Yield Bonds-Corporate High Yield	NIA 25% 23% NIA 0,141 NIA 0,141	462 1,505 1414 1,930 1,930	• • • • • • •	326 3,182	
Silver, Ellen L.	Oata Transmission Network - bankbond financing (30.02) (D025812) Loews Cinpplex Entertainment - exit financing (10.02) (D016576) Young Broadcasting - HY Offering (40.01) (D014961)	Bonds-Corporate High Yield Setior Bank Debt Bonds-Corporate High Yield	25% N/A -	1,930 544		3,182	

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	2002 US 12 (MOd)	

				MAY	YTD MAY	ND,	2002	FRANCHISE	
	DEAL	PRODUCT	PROB	FRANCHISE	FRANCHISE	FRANCHISE	PRANCHISE PIPELINE	FUTURE	
c	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	75%				1 051	,	
	AT&T Broadband - general advisory (Project Twist & Shout) / Twist & Sh (D010328)	Divestiture Advisory	ΑΝ	2.663	2.663				
	BMG Storage Media - Project Blockbuster / Blockbuster- (D012541)	Acquisition Advisory	%0	. •		•	3.182		
	BusinessWire - general advisory (D005685)	Olvestiture Advisory	25%		٠		5.728	•	
	Comcast - acq financing for AT&T Broadband (D020813)	Senior Bank Debt	20%				1.909	•	
	Digital River - block trade (4Q 01) (D016304)	Equity-Secondary	Ϋ́		50		<u>!</u>	,	
	Liberty Media - Acqn opportunities in Europe (D016262)	Acquistion Advisory	ΚŻ	244	244	,	•	•	
	TMP Worldwide - Project University / University 1 (D013401)	Acquisition Advisory	ΝίΑ	1,598	3,408	•	,	•	
٦.	Comcast - acq financing for AT&T Broadband (D020813)	Senior Bank Debt	50%		,	,	908	,	
	ikon Office Saluttons - convertible offering (2Q 02) (D020657)	Equity-Convertible Bonds	ΑŻ	4,732	4.732	٠	ļ ·	•	
	Microsoft - General Advisory (2002) ( Fore) / Fore (D022289)	Divestiture Advisory	25%	. •			786		
	SONICblue - debt private placement (2Q 02) (D021165)	Equity-PIPE	80	,	•		1982		
	SONICBlue - debt private placement (2Q 02) (0021165)	Equity-PIPE	ď.	160	160		<u>.</u>		
	Scientific Atlanta -acquisition of Barconel-Project Baseball / Basebal (D013401)	Acquisition Advisory	Ϋ́		1,521		•		

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PRODUCT	May Franchise Revenue	YTD(May) Franchise Revenue	Prior YTD Franchise Revenue	BAW PRIOR YTO Franchise Revenue	Jun Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeřine	Bal Of Cur Year Probability Weighted Pipeline	2002 Full Year Forecast	2002 Full Year Plan	B/W 2002 Full Year Plan	Future Year Pipeline(3)	Future Year Pipeline Probability Weighted(3)
M&A	2,188	7,164	12,923	(5,759)		39,137	188	7,352	28,920	(21,568)		
Other Advisory Total Advisory Products	2,188	7,164	12,923	(5,759)	.].	39,137	188	7,352	28,920	(21,568)		
ECM Bookstand Specialists	1,623	5,261	17,004	(11,743)	•	269'6	2,474	7,735	28,920	(21,185)		
resultied decountes/rre Total Equity	1,623	6,261	17,004	(11,723)		8,697	2,474	7,735	28,920	(21,185)		
HY Bonds		•	,		•	•	•	,	8,265	(8,265)		
Bonds IG Leveraged Loans	282	292	1 7	292		3,073	2,956	3,258	8,266	(8,266)		
Project Finance Advisory Total Debt	292	292		292		3,073	2,966	3,258	24,790	(21,632)		
NIM(2) Other	, .		. ,		. ,			. 1		, .	, ,	
Total CF Revenue	4,103	12,718	29,827	(17,210)		51.907	5.627	18,344	82,630	(64,286)		•

Notes:

1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals

2) NM on Hold Portfolio excluded

3) Balance of Pipeline includes all future years

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PRODUCT	DEAL	Franchise Revenue May	Franchise Revenue YTD(May)	Franchise Revenue Jun	Other Coverage Groups
	Bertelsmann - Project Rock / Rock (D014619) Gazprom - sale of Gazprom Media to Sputnik Group (Astra) / Astra * (D013840) Impresa/Cofina -pot merger of Impresa w/ Investec (Ice Cube) / Ice cub (D015714) Johnston Press - Acqn advisory for RIM / Pacific. (D014213) ProSieben - merger advisory with Kirch Media (Pjt Concordia) / Concord (D014982)	2,188	2,010 2,367 75 2,188 525	, , , , ,	None EUR TECH, Rus.&Turk. Oth, Eur., PORTUGAL UK EUR TECH
Total M&A		2,188	7,164		. 1
Total Advisory Products	cts	2,188	7,164	ı	
	Yell - US\$40mm financing for acqn of Mcleod Publishing (D020465)	292	292		EUR SPON
Total Leveraged Loans	St.	292	292	•	
Total Debt Products		292	292		1
	Johnston Press - rights issue for acqn of RIM (D022644) Publicis Groupe SA - convertible band Q1 2002(King) / King * (D016091)	1,623	1,623 3,638		LUK FRANCE
Total Equity		1,623	5,261	1	1 1
Total Equity Products	S	1,623	5,261	4	<b>1</b> 1
Total Product		4,103	12,718	1	

		ł							
							i	Franchise	Probability
PRODUCT	DEAL	PROBABILITY	רחי	Ju	Aug	Sep	Future Months(1)	Revenue	Weighted Pipeline
M&A	Bertelsmann - project Rolling Stone (ex Empire) / Rolling Stone (ex Em (D015826)	o		ì	ı	16.500	c	16 500	•
MBA			2.000	•	•	2		2000	
M&A	Deutsche Telekom - Sale options for 16% stake in SES (D011449)			,	,	0000	o c	200	. ,
M&A	Fininvest - valuations (Focus) / Focus (ex-Slimfast) (0016069)	28	750	,		<u>:</u>	0	750	188
M&A	Lagardere - project Larry/Emma (Eagle) / Eagle- (D005469)	0		,			10.000	10.000	•
M&A	Taylor Nelson Sofres - potential aquisition of Observer AB / Monocie (D002405)	0		•	•	•.	3,887	3,887	
M&A			2,760	,	,	22,500	13,887	39,137	188
Advisory Dyna System									
Addisony Fronces			2,750			22,500	13,887	39,137	8
Leveraged Loans	EMAP - GBP 650 mill bank refinancing (September 2001) (D013787)	75	430	•	•	•	0	430	323
Leveraged Loans	Johnston Press - £980mm debt financing for RIM acquisition / Jupiter (D014834)	100	2,643	,	٠		0	2.643	2,643
Leveraged Loans			3,073		,		0	3,073	2,966
Debt Products			\$ 6473				•		
			5,0,0	-			٥	3,073	2,966
Equity	APAX/Hicks Muse - IPO of Yell pic (D020545)	9	1,697	1		,	a	1.697	848
Equity	Lagardere - monikation of shares & convertible bond offering (D015605)	0	•				1.500	1.500	
Eguity	Texas Pacific Group - (PO (Hunter) / Hunter " (D022792)	25	1	,	•		6.500	6,500	1.625
Equity			1,697				8,000	9,697	2,474
Equity Products			1,697	,			8,000	9,697	2,474
Product			7,520	-		22.500	24.867	54.907	5.627

1) Future Months include all pipeline, including future years

	FRANCHISE - REVENUI 2002-0 EURO EURO	FRANCHISE - REVENUE & PIPELINE BY MD & DIR 2002-06-12 (Wed) EUROS IN 000'S Europė Media.	A					
BANKER Austin, Geoffrey	DEAL APACHicks Muse - IPO of Yell pc (D020545) APACHicks Muse - IPO of Yell pc (D020545) Johnston Press - Acqn advisory for RIM / Pacific, (D014213) Johnston Press - Acqn advisory for RIM / Pacific, (D014213) Johnston Press - 4650mm debt financing for RIM (D020244) Johnston Press - 4650mm debt financing for RIM (D020244) Lagardere - moniestion of sharps & convertible bond orlenng (D015605) Lagardere - project LenrylEmma (Eagle) / Eagle- (D005469) Yell - US\$40mm financing for acqn of Micleod Publishing (D020465)	PRODUCT  Valuation  Valuation  Adquisition Advisory  Equity-Rights  Safor Bank Oebt  Block Trade  Acquisition Advisory  Serier Bank Debt	PROB 50% NA NA N	MAY FRANCHISE VALUE 2,188 1,623	YTD MAY FRANCHISE VALUE 2,367 2,188 1,823 1,823	FRANCHISE	2002 FRANCHISE PIPELINE 1,687 2,643 1,500 1,500	FRANCHISE FUTURE PIPELINE
Lovegrove, Stephen	APAX/Hicks Muse - IPO of Yell pic (D020545) Bertalsmann - Project Rock / Rock., (D014619) Bertalsmann - project Rock / Rock., (D014619) Bertalsmann - project Carling Stone (ex Emplie) Rolling Stone (ex Em (D015826) Bertalsmann - project Rolling Stone (ex Emplie) Rolling Stone (ex Em (D015826) Bertalsmann - project mestiture advisory/refence & refinancing (D015359) Bertalsmann - State options for 16% stake in SES (D011449) Imprassal/Cofina - pot merger of Impress w/ Investec (for Cube) / Ice cub (D015714) Lagardere - project Lany/Emma (Eagle) / Eagle- (D006469)	Equity-IPO Acquisation Advisory Acquisation Advisory Divestiture Advisory Olivestiture Advisory Merger Advisory Acquisiton Advisory	%% 0% 0% 0% 0% 0% 0%		2.010	1 ) 1 • • • •	1,697 - 16,500 2,000 5,000 - 10,000	
Lovell, Nicholas	Impresa/Cofina -pot merger of impresa w/ investec (ice Cube) / ice cub (D015714) Pubicis Groupe SA - convertible bond O1 2002(King) / King · (D018091)	Marger Advisory Equity-Convertible Bonds	₹ ₹ Ž Ž		75 3,638	. ,	, ,	. 1
Madimes, Bruce	Bertasmann - Project Rock / Rock (D014¢19) Bertalsmann - project Rolling Stone (ax Empire) / Rolling Stone (ax Em (D015826) Finitraesi - valuations (Focus) / Focus (ax-Simfast) (D019689) Gazrom - sale of Gazprom Media in Sputnik Group (Astra) / Astra * (20013840) ProSkeben - marper advissory with Kirch Media (P)L Concord (D014882) Taylor Neison Sofres - potential aquistion of Observer AB / Monocha (D002405) Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	Acquisition Advisory Acquisition Advisory Fairness Opinion Valuation Merger Advisory Other M&A Advisory Equity-IPO	N/A 0% 25% N/A N/A 0% 25%		2,010 2,387 525		16,500 750 3,887 6,500	
Trun-Hohenstein, Christian	Bentetsmann - Project Rock / Rock (D014619) Bentetsmann - project Roding Stone (ex Empire) / Rolling Stone (ex Em (D015828) Deutsche Telekorn - Sale opfons for 16% stake in SES (D011448) EMAP - GBP 650 mill park refrancing (September 2001) (D013787) Frinivest - valuatione (Focus) / Focus (ex-Slimfast) (D016089)	Acquisition Advisory Acquisition Advisory Divestiture Advisory Senior Bank Debt Fairness Opinion	N/A 0% 75% 25%	• • • • •	2,010		16,500 6,500 430 750	1.1.1.1